

ANNEXURE-B (COMMERCIAL TERMS FOR INDEGENOUS VENDORS)

(Submit the document with company's seal and authorized signature)

S.No.	BHEL TERMS	Vendors Remarks
1.	Prices shall be firm till delivery	
2.	INSPECTION: At BHEL, By BHEL QC	
3.	<u>Delivery Destination:</u> - The material is required to be supplied to BHEL Bhopal.	
4.	Price to be furnished on FOR destination BHEL Bhopal , duly insured basis .	
5.	Minimum delivery period to be quoted in no of weeks from the date of receipt of Purchase Order. If any document approval is required then the delivery period shall start from the date of document approval however vendor shall submit all documents with in 15 days of issue of PO. And subsequent submission shall be within 10 days in case any revision required.	
6.	<u>Payment terms:</u> 100% payment within 90 days of receipt (45 days for MSE / NSIC registered suppliers as per relevant act in force), material at BHEL, on direct presentation of the documents. Any deviation from the above payment terms, if accepted (by BHEL), shall be loaded @ SBI base rate + 6% for the purpose of bid evaluation.	
7.	<u>Penalty:</u> - LD shall be 0.5% of the total order value per week of delay or part thereof, subject a maximum of 10% of the total order value (Please refer clause 9 of GCC).	
8.	<u>Specify</u> HSN code OF MATERIAL item wise in the offer.	
10	GST TYPE & ITS PERCENTAGE APPLICABLE item wise mentioned in the offer (IGST/CGST+SGST/UGST)	
11	The offer must be valid for 120 days from the date of technical bid opening.	
12	BHEL reserves the right to go for reverse auction instead of opening the sealed price bid which shall be decided after evaluation of the techno commercial condition. Please confirm your participation in RA.	

NOTE- 1) DEVIATION IN ANY COMMERCIAL CONDITION SHALL BE SUITABLY LOADED IN THE OFFERED PRICE.

2) IN CASE OF ANY CONFLICT, CONFIRMATION BY VENDOR PROVIDED HERE WILL SUPERCEDE.

3) IN CASE BIDDER IS NOT MAKING AN OFFER AGAINST THIS ENQUIRY, WE REQUEST THE BIDDER TO POST THE REGRET LETTER.